
SA LAND

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South Africa

National Land Brokers
Johannesburg Pretoria Cape Town

Constantia Kloof Office Estate
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Constantia Kloof 1709
South Africa

Tel 011 475 0544 Fax 011 475 9034

REFERRAL COMMISSION

IMMEDIATE EFFECT

1. PURCHASER REFERRALS

- An amount of 10% will be paid on successfully concluded transactions
- Payable on registration of transfer
- Payable to the Estate Agency not the Estate Agent
- The 10% will be calculated on the balance after VAT has been deducted

2. SELLER REFERRALS

- An amount of 20% will be paid on successfully concluded transactions
- Payable on registration of transfer
- Payable to the Estate Agency not the Estate Agent
- The 20% will be calculated on the balance after VAT has been deducted

Please Note

1. SA LAND at its sole discretion will decide whether or not to enter into business transactions with other Estate Agencies or individual Estate Agents.
2. SA LAND is not part of MLS
3. SA LAND referral structure is not negotiable.
4. External Estate Agencies and Estate Agents will need to fax SA LAND written confirmation of acceptance of our conditions. (011 475 9034)

Should you have any further queries please contact Mark on 082 343 0699 or mark@saland.co.za